

Company number: 4247766 Charity number: 1088353

Multiple Sclerosis Trust

Report and financial statements For the year ended 31 July 2020



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Letter from the Chair

For the year ended 31 July 2020

During the past twelve months the MS Trust has come of age. At a time when many charities were overwhelmed by the struggle to survive, the Trust rose successfully to the dual challenges of meeting increased support needs from the MS community and future-proofing the charity to emerge post-Covid, both financially viable and with the core skills to deliver its vision: to help people live well with MS, by ensuring they receive the best possible care and the highest quality information.

During the first seven months of the year, the MST remained on track to meet its 2019/2020 objectives. With the arrival of Covid–19 in the spring of 2020, the Trust redirected its focus to meet the pandemic's challenges and responded quickly and effectively. We worked very hard to support the NHS during this time, ensuring our phone enquiry service was available when some MS services were overstretched, supporting MS Nurses who were redeployed and working with the MS Society to support the restart of MS services. As people with MS searched for information they could trust to guide them through the labyrinth of Covid–19, the Trust answered a record breaking number of requests to its Enquiry Service and welcomed more than 1.9m unique website visits, with more than 4.1m information page views.

The charity was only able to keep on supporting so many health care professionals and people living with MS because of its superb team, exceptional management leadership and commitment from all employees to do whatever it took. We supported our staff through this challenging time – ensuring they were well set up to work from home, taking people off furlough as soon as practical and safeguarding their health and well-being by regularly checking in on them.

The disruption caused by Covid–19 inevitably impacted on our ability to reach some of our service targets for the year, especially those which involved partnership with the NHS. Nevertheless, we are proud to have made excellent progress in key areas of our Health Professionals Programme. With the appointment of three additional Advanced MS Champions, the pilot for this ground–breaking service which provides specialist care for those with the most disabling and challenging symptoms of MS was completed. Early evaluation evidence suggests NHS cost savings resulting from lower hospital admission rates of people with advanced MS under the care of a Champion. For the MS Specialist Nurse programme, collaboration agreements to place nurses in two NHS Trusts were signed, but recruitment was stalled because of Covid–19. Not surprisingly, the Trust postponed its annual flagship conference for 2020 in line with a prudent approach to face–to–face events during the pandemic. Spurred by this disappointment, our Health Professionals team has now mastered the skills of digital delivery of a multi–day, multi–session event and the Conference is scheduled for early 2021.

Concurrent with the prompt and effective action to meet the changing needs of people with MS, the MS Trust was also focussed on the future. We were committed to taking any reasonable steps to ensure the charity was poised to emerge post-pandemic as a strong, viable entity, ambitious for the future and well-placed to deliver its highly valued and unique services for people with MS and the many health professionals who care for them. The cost base of the charity was scrutinised carefully, with actions taken to reduce expenditure, whilst ensuring that future core service

Letter from the Chair

For the year ended 31 July 2020

delivery would not be jeopardised. In addition to cost reduction, we also fast-tracked proactive fundraising initiatives suitable to the lock-down environment. As a result, fundraising income, although reduced, continued at a higher level than had been projected by initial pandemic estimates. While income over the year rose by 6% to £2,203,292, it was lower than the budgeted income of £2.54m. This was mainly due to the income received from the Government's furlough scheme that helped pay some staff costs. Overall expenditure fell by 5% to £2,404,484 reflecting the reduced staff costs due to furloughing staff from April.

I would like to thank all of those who have given so generously to the Trust during the past year, especially in their response to the campaigns that we held following the outbreak of Covid-19. Your support has given us vital encouragement to persevere.

The MS Trust has been able to thrive during these challenging and changeable times, and I am confident for its future. Of course, at the heart of the MS Trust is the staff team and, in my final year as Chair, I would like to say a huge thank you to them for all their enthusiasm and expertise which has made the charity such an amazing organisation. Finally I would like to thank all of the Trustees who have served on the Board while I have been Chair for their knowledge, time and wonderful support. It has been a great privilege to have been part of the MS Trust.

Laura Chapman Chair of Trustees

Trustees' annual report

For the year ended 31 July 2020

The Vision of the Multiple Sclerosis Trust, a national charity, is for people with MS to live their lives to the full.

Our Mission is to:

- Provide the best and most trusted information
- Secure the future of MS Specialist services
- Improve the understanding of the needs of people with MS.

The Hertfordshire-based charity was founded by Chris Jones and Jill Holt in 1993.

- We are the only charity that pays for additional MS specialist nurses for the NHS in the areas of greatest need
- We answer questions about MS through our Enquiry Line
- We provide Advanced MS Champions to support and guide some of the 40,000 people living with advanced multiple sclerosis
- We train and support MS health professionals
- We provide evidence-based information
- We deliver the UK's biggest MS conference
- We speak up for the MS community.

More than 80p in every pound spent by the charity is raised through traditional fundraising, like cake sales and marathon runs.

More than 10,000 people living with MS benefit from the activities of the MS Trust every year.

The MS Trust is here for everyone affected by MS, from the moment of diagnosis and throughout their journey. We're here for the 130,000 people living with MS today, tomorrow and every day after, making sure a life with MS isn't a life defined by MS.

The activities of the MS Trust are overseen by the Board of Trustees.

Trustees' annual report

For the year ended 31 July 2020

The Trustees present their report and the audited financial statements for the year ended 31 July 2020. Reference and administrative information, set out on page 15, forms part of this report. The financial statements comply with current statutory requirements, the Trust's memorandum and articles of association and the Statement of Recommended Practice – Accounting and Reporting by Charities: SORP applicable to charities preparing their accounts in accordance with FRS 102.

What the MS Trust achieved against its objectives in 2019/20

Over the past 12 months, the MS Trust has delivered on many of its key organisational objectives. The charity responded quickly and effectively to the challenges of the pandemic, meeting the increased demands for advice for people with MS and responding to compensate for the impact of reduced fundraising income.

The pandemic, however, had a dramatic impact on our ability to deliver against those objectives that involved partnerships with the NHS. We are pleased to report that we were still successful in strengthening our organisation management and financial viability to deliver sustainability for our work and made good progress towards shaping and influencing the national MS agenda.

Health Professional Programmes

We successfully recruited the final three Advanced MS Champions to complete the first pilot and we bent over backwards prioritizing support to the NHS during the Covid-19 pandemic. Due to our NHS partners' focus on their Covid-19 response, we were unable to deliver our target of five additional Specialist Nurses. NHS Trusts in North Wales and Enfield, however, signed collaboration agreements for two additional MS nurses with the MS Trust just prior to the first lockdown. These sites will be our priority once the programme is re-started in 2021.

We were able to expand partially our capacity in the learning development module provision, by embracing digital solutions which were planned for roll out in 2020/21. The 2019 conference sold out in record time, and preparations were started to deliver the 2020/21 Development Modules virtually.

Information & Engagement

As the Covid-19 situation developed rapidly, both our Enquiry Service and our online information were a vital source of support to people with MS at a time of crisis and uncertainty, with a record breaking 4,313 enquiries answered during the year and more than 1.9m unique website visits with more than 4.1m information page views.

Other key achievements

A new MS Trust online shop was launched in July. The new shop has a mobile-first design, which makes it easier for users on devices with small screens to discover and access MS information, merchandise, clothing, and to give donations to the MS Trust.

In the prestigious British Medical Association Patient Information Awards, the Trust achieved second place in the Long Term Conditions category for the charity's website, Highly Commended

Trustees' annual report

For the year ended 31 July 2020

(and shortlisted) for MSTV and the DMD book, and Commended for our books on sex and bladder issues.

Our popular MS Decision tool was profiled at a parliamentary event in March hosted by pharma company AbbVie. MS Decisions allows people to easily filter and compare treatment options for relapsing MS.

Fundraising

The charity was on track to achieve its target income of £2m in March 2020 and had introduced a revised fundraising strategy to increase income from a number of areas over the next three years. We also made progress towards diversifying fundraising income streams, particularly in the areas of digital fundraised income and trust and foundations income.

As a result of Covid-19, however, the Trust recognised that its income was likely to drop, especially in conventional face-to-face community fundraising. The Trust responded proactively with innovative digital fundraising appeals and community events and Covid-related appeals which managed to maintain fundraising income for the Trust. Of particular note were our accessible fundraising events, *Miles for MS*, which raised £90,000; *MS:Play* – an online gaming initiative – which raised £23,000 and the emergency appeal itself – which generated over £50,000 of individual donations. The effectiveness of the Trust's Covid response is seen in the final numbers for the year end. Fundraising income, although reduced, continued at a higher level than had been projected by initial pandemic estimates, increasing by 2% on 2019 to £1,678,619.

The charity usually receives no money from the NHS or the Government. This year, however, it received a one-off £10,000 Discretionary Government Business Grant from North Herts District Council.

In July, the Trust learnt that more than 10,000 of its supporters had fallen victim to a potential data breach through its' Blackbaud database platform. Apologies were sent to all of the potential victims, and reports were made to the Charity Commission and the Information Commissioner's Office.

The Trust is registered with the Fundraising Regulator and Fundraising Preference Service and follows good practice in all its fundraising activities. The charity does not use paid telephone or face-to-face fundraisers and does not sell, or share information from its database. The Trust received three complaints regarding the fundraising service in 2019/20 – all of which were resolved to the satisfaction of the complainants.

Consultations

During 2019/20, the charity responded to a wide range of consultations, including 12 new drug appraisals for the National Institute for Health and Care Excellence (NICE) and the Scottish Medicines Consortium. Most notably, the approval of Mayzent (siponimod), the first oral treatment for secondary progressive MS supported by the charity, represented a major

Trustees' annual report

For the year ended 31 July 2020

breakthrough in the treatment of progressive MS. The support of 383 people who contributed to our survey allowed us to submit a compelling account of the challenges of living with secondary progressive MS and make a strong case for this new treatment.

Influencing health policy

The Trust has increased its external influence in the MS sector. This included participating in an NHS transformation programme to define an influential new MS pathway for the NHS to set more consistent standards of service for patient care, and to understand where improvements could be made.

The Trust worked with the MS Society on a joint survey during the Covid-19 pandemic to look at the impact of redeployment on MS services and what support would be needed as MS services restarted. The charity also created a minimum recommended service specification for re-opening services.

CEO David Martin became Vice Chair of the influential Neurological Alliance, an umbrella organisation made up of more than 70 neurological charities.

Head of Health Professional Programmes Megan Roberts was one of the MS experts who took part in several Neurology Academy webinars for Health Care Professionals during Covid-19.

Plans for the future

The Trust is poised to emerge, post-pandemic, as a strong, viable charity, ambitious for the future, well-placed to deliver its highly valued and unique services for people with MS and the many health professionals who care for them. Detailed objectives for each of the main activity areas are presented below.

Key priorities for the Health Professionals Programmes in 2020/21

- Deliver the MS Trust's first virtual conference with a compelling programme and in a way that effectively meets the objectives of those attending the annual MST Conference.
- Map comprehensively and accurately the provision of MS nurse and therapist services to identify areas of greatest need and to understand what additional specialist support should be provided.
- Following completion of the evaluation of the Advanced MS Champions pilot, and with supporting evidence, extend the programme to additional areas of greatest need.
- Complete evaluations of both the MS Specialist Nurse and Advanced MS Champions programmes to report on their impact and value.

Key priorities for Information and Engagement in 2020/21

 Enhance and update the Enquiry Service to deliver the information that is needed using a state of the art phone system to increase the flexibility and capacity of the telephone system.

Trustees' annual report

For the year ended 31 July 2020

- Provide a platform for the diverse voices of people affected by MS, especially of those who are marginalised.
- Develop our volunteer programme including new roles to support our service delivery.
- Develop our range of information resources and find innovative ways to reach the people who need them.

Key priorities for Fundraising and Marketing in 2020/21

- Focus on increasing our digital fundraising income with new initiatives and reducing dependence on community events.
- Refine our 'donor journey' so we can better retain supporters and build our regular donor base.
- Raise the visibility of our legacy programme and of the transformational impact that legacies can have.
- Work with the Service Directors to provide robust evaluation and impact reports of the
 value of the MS Trust's work to be part of the case for support and creating opportunities
 for greater visibility of 'patient voice' for future bids to further increase attractiveness to
 funders.
- Shape and influence the national health agenda to ensure that MS is a higher priority in the NHS.

Public benefit

The MS Trust continues to operate as an independent, nationally recognised charity working with the relevant charitable bodies and professional organisations to support the 130,000 people living with MS and to develop the specialist health services that they need.

The Trustees have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning its future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives that have been set.

Subsidiaries

The charity has two subsidiaries:

- 1) MS Trust (Trading) Ltd sells Christmas cards and merchandise to raise funds for the charity.
- 2) MS Trust (Education) Ltd provides professional education for nurses and allied Health Professionals including the Conference and the Development Modules to improve the care provided to people living with MS.

Working with other charities and organisations

The Covid-19 crisis highlighted the importance of supporting and championing the MS community at a time of significant change. We were proud to work closely with colleagues in other MS charities, in the NHS and in the pharmaceutical industry to ensure the voices of people with MS were heard in a fast-changing environment.

Trustees' annual report

For the year ended 31 July 2020

The MS Trust part-funds the UK MS Specialist Nurse Association (UKMSSNA). The charity is also an active supporter and funder of the Therapists in MS Group (TiMS), providing the secretariat and hosting their website.

The Trust collaborates with a number of voluntary and professional bodies to secure and influence high-quality health care for people with MS including;

- The MS Society, MS-UK, the UK MS Therapy Centres and Overcoming MS.
- The Neurological Alliance the collective voice of over 70 neurology organisations helping shape health policy and services (CEO David Martin is a Trustee and Vice Chair).
- Rehabilitation in MS (RIMS).
- International Organisation of MS Nurses (IOMSN).

The Trust also worked with the AbilityNet charity to help make digital technology accessible to more people. We worked on content creation around personal stories showing how technology can overcome disability and help people access information.

Donors and fundraisers acknowledgement

This year, more than ever, the Multiple Sclerosis Trust would like to acknowledge and thank all its donors, fundraisers, charitable trust and corporate partners for their ongoing and generous support. Special thanks go to the many individuals who support the charity with regular gifts and to everyone who has fundraised for the charity's work throughout the year, despite the challenges posed by Covid–19.

Volunteers

The Trust welcomes volunteers in many different capacities including its Trustees. During this year 77 people with MS and healthcare professionals volunteered their time to review information resources, and contributed to articles, films and podcasts.

Volunteers enable the Trust to sell Christmas cards in 330 shops around the UK. The charity is extremely grateful to the people who give their time to support its work, not least those who do so on a recurring basis in Cards for Good Causes shops and at fundraising and other Trust events.

Structure, governance and management

The MS Trust is a company limited by guarantee, governed by its Articles of Association and registered as a charity with the Charity Commission. Members comprise the Board of Trustees. The Charity was established in 1993 as the Multiple Sclerosis (Research) Charitable Trust and incorporated in July 2001 as the Multiple Sclerosis Trust. The company was established under a Memorandum of Association that established the objects and powers of the charitable company, and is governed under its Articles of Association.

The charity is governed by its Board of Trustees, appointed by an ordinary resolution following external recruitment. On joining the Board, new Trustees undertake a tailored induction programme.

Trustees' annual report

For the year ended 31 July 2020

Approximately one third of the Board retires by rotation at the Annual Retirement Meeting (ARM) as part of the Annual General Meeting (AGM) and may offer themselves for re-election. The following Trustees were due to retire at the 2019 ARM and were re-elected to the Board:

- Laura Chapman
- Sarah Joiner
- Dawn Langdon.

All Trustees give their time voluntarily and receive no benefits from the charity. Any expenses reclaimed from the charity are set out in note 8 to the accounts.

The Trustees hold quarterly Board meetings to review the activities of the charity and set its future direction. The CEO and Senior Management Team (SMT) attend for relevant agenda items. The SMT provide full reports to the Trustees in advance of these meetings. Day to day operations of the Trust are delegated to the CEO and SMT.

There are two committees of the Board: Risk, Audit and Finance (RAFT) and Remuneration.

The RAFT meets quarterly and is responsible for overseeing the performance of the internal controls, management of risk and scrutiny of finances. The RAFT is also responsible for the review of the Trustees' annual report and accounts and the external audit. The RAFT reports regularly to the main Board. RAFT was given delegated powers by the Board during the Covid–19 pandemic, and met every fortnight along with Chair Laura Chapman and Chair–elect Caitlin Sorrell along with the MS Trust management team to monitor income, expenditure, review other key issues and ensure swift decision making as the situation evolved.

The Remuneration Committee meets annually to review all staff rewards. The Committee benchmarks against other charities where possible taking into account market rates for similar jobs, as well as individual and charity performance and the general financial outlook.

The MS Trust management team (SMT)

The MS Trust is managed under the leadership of its CEO, David Martin, and a Senior Management Team. The performance of the Charity is reviewed regularly by reference to the Key Performance Indicators and is reported monthly to the Board of Trustees.

All of the Trust's policies and procedures were reviewed, updated and approved by Trustees during the year, and a number of new policies were introduced.

Risk management

Management of risk is an integral part of the charity's business planning and project management processes. Strategic risks are regularly monitored by the Senior Management Team, reviewed quarterly by the Risk, Audit and Finance Committee (RAFT) and considered annually by the full Board. Operational risks are within the control of the Senior Management Team and reported to RAFT for information and annual review.

Trustees' annual report

For the year ended 31 July 2020

The Committee considered the following to be key risks from their review during 2019/20:

- There is a risk of inadequate or negative data from the evaluations of the MSSN and AMSC programmes to support the continuation as MST flagship activities.
- Fundraising income may fall as a result of the impacts of Covid-19, Brexit and increased competition for charitable donations.
- Brexit may also pose a specific risk if Pharma withdraws from the UK with the breakdown of the distribution chain, causing an increased demand on our services resulting from diminished access to drugs. We continue to monitor the situation, and work closely with our key stakeholders within Pharma companies including through the MS Collaborative.
- With the move of many of the Trust's Education programmes to virtual delivery in 2020/21, there is a risk of sub-optimal delivery or increased competition from other virtual platform competitors, The Health Professionals team are focusing on optimising delivery of online education events, offering speaker and student support with Zoom, and networking with other organisations to learn and gain support about the delivery of virtual programmes. In addition, we look to increase the range of educational programmes we can offer virtually.
- There is a risk that the Enquiry service fails to meet demand due to the operational model, capacity constraints and remote staff working or that the introduction of the new telephone system to support the service is unsuccessful. All of these variables will be actively monitored and prompt action taken if problems develop.

Financial review

Financial position

At 31 July 2020, the MS Trust held funds of £2,599,280 (2019: £2,800,472). Of these funds, £620,180 (2019: £819,973) is held as restricted funds, £898,438 (2019: £1,023,261) is held as designated funds, and £1,080,662 (2019: £957,238) consists of unrestricted general reserves.

Income

Income amounted to £2,203,292 in 2020 (2019: £2,088,429). This increase of 6% is mainly due to the income received from the Government's furlough scheme that has helped pay some staff costs. However, the income achieved was lower than the budgeted income of £2.54m.

Donations and legacies income amounted to £1,678,619 (2019: £1,643,887), an increase of 2%. The Trust lost fundraising income in the traditional community events fundraising area. However, the Trust responded proactively with innovative digital fundraising appeals and 'community events' and Covid–related appeals which managed to maintain fundraising income for the Trust. Voluntary income was generated by donations and legacies (£772,290), fundraising (£642,596), Health Professionals (£171,247), and Information and Engagement (£92,486).

Commercial trading turnover at £143,335 (2019: £180,325) decreased due to lower sales of Christmas cards.

Trustees' annual report

For the year ended 31 July 2020

Fees for professional education courses at £204,771 (2019: £217,637) decreased by 6%. Professional education is a challenging area, since the NHS will not provide any funding for nurses or allied Health Professionals to attend courses. However, the decrease on 2019 fees for professional education courses is largely due to cancelling the planned Development Module March 2020 programme as a result of the pandemic.

Expenditure

Overall expenditure of £2,404,484 (2019: £2,534,434) has decreased by 5%. The main change against 2018/19 was reduced staff costs due to furloughing some staff from April. Measures were also taken to reduce other core expenditure in 2020 after the advent of Covid-19.

The charity's core costs (including governance costs and support costs) for 2018/19 totalled £515,301 (2019: £583,568).

Result for the year

The year generated a deficit of £201,192, compared to a deficit of £446,005 in 2019. The deficit consists of an unrestricted and designated fund deficit of £1,399 and a restricted deficit of £199,793. A deficit of £323k had been planned for, arising from spending from restricted and designated funds that were brought forward from prior years. The 2019/20 deficit was therefore below the planned deficit, which was largely due to the income we received through the furlough scheme to support staff costs, and from a cut in direct costs during the second part of the financial year as the pandemic presented us with significant uncertainties.

Review of the activities of the subsidiaries

During the year ended 31 July 2020, MS Trust had two active trading subsidiaries:

MS Trust (Education) Ltd (company registration number 5105344). The total income for the year ended 31 July 2020 was £272,939 (2019: £293,651) and the net profit on ordinary activities, before taxation and gift aid was £27,947 (2019: £40,625). Gift aid totalling £27,947, is to be paid to the Trust (2019: £40,625). All after-tax profits are paid to the Trust as gift aid.

MS Trust (Trading) Ltd (company registration number 2838516). The total income for the year ended 31 July 2020 was £145,738 (2019: £180,325) and the profit before taking into account the amount to be gifted to the MS Trust was £18,546 (2019: £51,782). All after-tax profits are paid to the MS Trust as gift aid. Gift aid totalling £18,546 is to be paid to the Trust (2019: £51,782).

Some of the unpaid Directors of the two companies are also members of the Board of Trustees of the MS Trust as marked (e) or (t) on page 20.

Reserves policy

The Trust's reserves policy focuses on the level of free reserves, defined as net assets excluding restricted funds and designated funds.

Trustees' annual report

For the year ended 31 July 2020

The Trustees take a risk-based approach to reserves and therefore aim to retain sufficient free reserves to;

- Meet working capital requirements.
- Manage the risks that the charity is exposed to in the course of its business (including safeguarding activities funded by volatile voluntary income streams).
- Respond to unplanned opportunities that arise to develop new initiatives in line with the charity's aims and objectives.

Trustees aim to retain four to six months of planned unrestricted expenditure as free reserves, recognising the unpredictable nature of many of the funding sources.

At 31 July 2020, free reserves totalled £1,080,662, covering 6.5 months of unrestricted budgeted expenditure (2019: £957,238, covering 5.7 months of planned unrestricted expenditure) but are expected to return to target levels in 2020/2021. Free reserves fall just above the target level as set out above.

Restricted funds total £620,180 (2019: £819,973). This decrease is due to spending against brought forward funds relating to the Specialist Nurse Programme, Advanced MS Champions Programme, and Enquiry Service. These funds are expected to be spent over the next two years.

Legacy income is highly volatile, with £171,216 received in 2019 compared to £128,907 in 2019 and £682,281 in 2018. In order to smooth the flow, the Trustees have established a Legacy Equalisation Reserve into which £450,000 has been transferred to provide cover against a low level of this type of income. This fund can be utilised with the agreement of the Trustees. The current plan is to top up the legacy income where required from the Legacy Equalisation Reserve if legacy income is below the projected budget. No transfers in or out of the Legacy Equalisation Reserve took place in 2019/20.

Other designated funds include the nurse sustainability fund totalling £356,263 (for funding MS nurses), the Therapists' Bursary Fund for £572 (for funding educational grants for allied health professionals), the Priest research fund of £75,000 (for research work) and the fixed asset fund totalling £16,603 (reflecting the value of fixed assets held which is not readily expendable).

In the current economic climate, the Trustees have agreed to adopt a flexible approach and review the reserves policy annually.

Monies from the pharmaceutical industry

The MS Trust has a policy position on working with the pharmaceutical industry, which is available on the charity's website. In brief, the policy states that the Trust will not endorse any specific product or service and will not accept any attempts to influence its policy in any way. The following table shows amounts donated by pharmaceutical companies.

Trustees' annual report

For the year ended 31 July 2020

	2020	2019
	£	£
Biogen Idec Ltd	76,331	31,753
Celgene	21,560	2,100
Genzyme, a Sanofi Company	28,500	89,075
Merck Serono Ltd	80,000	29,716
Novartis Pharmaceuticals UK Ltd	39,600	92,450
Roche Products Ltd	36,413	29,286
Teva UK Ltd	290	8,810

A number of companies also exhibit at the charity's annual conference.

Going concern

The MS Trust believes that that there are no material uncertainties that call into doubt the charity's ability to continue its activities. The accounts have therefore been prepared on the basis that the charity is a going concern.

Investment policy

The MS Trust's investment policy is to maximise the return on its reserves as this is consistent with ensuring they are both readily accessible and invested in low risk instruments. The current policy of the charity is to invest in cash and liquid assets and not to invest in equities, bonds and related asset classes. The reasons for this are the possibility of needing more of the reserves in the short term to deal with income and expenditure risks and the volatility of world stock markets.

Any funds not needed immediately are placed on deposit (subject to limits agreed with the Board). Where the MS Trust receives non-cash investments, these are held until they can be realised to optimise the benefit to the charity. There are no specific restrictions on investment powers contained in the Multiple Sclerosis Trust's governing document.

Statement of responsibilities of the Trustees

The Trustees (who are also Directors of the MS Trust for the purposes of company law) are responsible for preparing the Trustees' annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and group and of the incoming resources and application of resources, including the income and expenditure, of the charitable company and group for that period. In preparing these financial statements, the Trustees are required to;

• Select suitable accounting policies and then apply them consistently.

Trustees' annual report

For the year ended 31 July 2020

- Observe the methods and principles in the Charities SORP.
- Make judgements and estimates that are reasonable and prudent.
- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements.
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Trustees are aware:

- There is no relevant audit information of which the charitable company's auditors are unaware
- The Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Trustees are the members of the charity but this entitles them only to voting rights. They have no beneficial interest in the charity. Members of the charity guarantee to contribute an amount not exceeding £1 to the assets of the charity in the event of winding up. The total number of such guarantees at 31 July 2020 is thirteen (2019 – twelve).

Auditors

Sayer Vincent LLP was re-appointed as the charitable company's auditors during the year and has expressed its willingness to continue in that capacity.

Approved by the Trustees on 7 December 2020 and signed on their behalf by

Laura Chapman Chair of Trustees

Reference and administrative information

For the year ended 31 July 2020

Company number 4247766

Charity number 1088353

Registered office and Spirella Building, Bridge Road, Letchworth Garden City, Hertfordshire,

Operational address SG6 4ET

Contact T: 01462 476700, E: <u>info@mstrust.org.uk</u>, W: <u>www.mstrust.org.uk</u>

Country of

registration

England & Wales

Country of incorporation

United Kingdom

Trustees Trustees, who are also members and directors under company law, who

served during the year and up to the date of this report were as follows:

Laura Chapman^(e,3,4) Chair of Trustees

Hon. Sarah Joiner^(1,2) Vice Chair

Rachel Balchin^(t,1)

Paul Budd⁽¹⁾ Resigned 6 December 2019

Declan Chard

Katherine Goulder

Joanne Hudson Appointed 7 April 2020

Professor Dawn Langdon(e,2)

Michael Penny^(1,3)
David Philpot^(1,3)
Jenny Ousbey

Christine Singleton^(e,3)
Caitlin Sorrell^(3,4)

Sarah White Appointed 7 April 2020

Company Secretary David Martin

Note (e) Director of Multiple Sclerosis Trust (Education) Ltd

(t) Director of Multiple Sclerosis Trust (Trading) Ltd

(1) Member of the Risk, Audit & Finance Committee

(2) Member of the Research Committee

(3) Member of the Remuneration Committee

(4) Attends Risk, Audit & Finance Committee as Chair/Chair-elect

Principal staff David Martin Chief Executive

Reference and administrative information

For the year ended 31 July 2020

Alexandra Gear Director of Finance and Operations

Robert Carter^(t) Director of Fundraising and Marketing

Paru Naik Director of Health Professional

Programmes

Lucy Harmer Director of Information and Engagement.

Bankers NatWest Bank plc

Station Place, Letchworth Garden City, Hertfordshire, SG6 3AL

Solicitors Bates, Wells & Braithwaite

10 Queen Street Place, London, EC4R 1BE

Auditors Sayer Vincent LLP, Chartered Accountants and Statutory Auditors

Invicta House, 108-114 Golden Lane, London, EC1Y 0TL

For the year ended 31 July 2020

Opinion

We have audited the financial statements of Multiple Sclerosis Trust (the 'parent charitable company') and its subsidiaries (the 'group') for the year ended 31 July 2020 which comprise the consolidated statement of financial activities, the group and parent charitable company balance sheets, the consolidated statement of cash flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the state of the group's and of the parent charitable company's
 affairs as at 31 July 2020 and of the group's incoming resources and application of
 resources, including its income and expenditure, for the year then ended
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice
- Have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the group financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- The trustees' use of the going concern basis of accounting in the preparation of the group financial statements is not appropriate; or
- The trustees have not disclosed in the group financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

For the year ended 31 July 2020

Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' annual report, other than the group financial statements and our auditor's report thereon. Our opinion on the group financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the group financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the group financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the group financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the trustees' annual report, for the financial year for which the financial statements are prepared is consistent with the financial statements
- The trustees' annual report, including the strategic report, has been prepared in accordance with applicable legal requirements

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and their environment obtained in the course of the audit, we have not identified material misstatements in the trustees' annual report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 and Charities Act 2011 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- The parent charitable company financial statements are not in agreement with the accounting records and returns; or
- Certain disclosures of trustees' remuneration specified by law are not made; or
- We have not received all the information and explanations we require for our audit; or
- The trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the trustees' annual report and from the requirement to prepare a strategic report.

For the year ended 31 July 2020

Responsibilities of trustees

As explained more fully in the statement of trustees' responsibilities set out in the trustees' annual report, the trustees (who are also the directors of the parent charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed auditor under the Companies Act 2006 and section 151 of the Charites Act 2011 and report in accordance with those Acts.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the group's or the parent charitable company's internal
 control
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the trustees
- Conclude on the appropriateness of the trustees' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists

For the year ended 31 July 2020

related to events or conditions that may cast significant doubt on the group's or the parent charitable company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group or the parent charitable company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the charitable company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Judith Miller (Senior statutory auditor)
21 December 2020
for and on behalf of Sayer Vincent LLP, Statutory Auditor
Invicta House, 108–114 Golden Lane, LONDON, EC1Y OTL

Sayer Vincent LLP is eligible to act as auditor in terms of section 1212 of the Companies Act 2006

Multiple Sclerosis Trust

Consolidated statement of financial activities (incorporating an income and expenditure account)

For the year ended 31 July 2020

Donations and legacies 2 1,312,296 366,323 1,678,619 1,295,760 348,127 1,643,885 Charitable activities 3 204,771 - 204,771 217,637 - 217,637 Other trading activities 4 151,471 - 151,471 189,831 - 189,831 Interest received 5 29,792 - 29,792 30,062 - 30,062 Other 109,355 29,284 138,639 2,649 4,363 7,012 Total income 1,807,685 395,607 2,203,292 1,735,939 352,490 2,088,429	Income from:	Note	Unrestricted £	Restricted £	2020 Total £	Unrestricted £	Restricted £	2019 Total £
Interest received Other 5 29,792 109,355 - 29,792 29,284 30,062 30,06	Donations and legacies Charitable activities	3	204,771	366,323 - -	204,771	217,637	348,127 - -	1,643,887 217,637 189,831
<u> </u>	Interest received		29,792	29,284	29,792	30,062	4,363	30,062 7,012
Formula Manager and	Total income		1,807,685	395,607	2,203,292	1,735,939	352,490	2,088,429
	Expenditure on:							
·	Raising funds		701,338	-	701,338	664,591	76,485	741,076
	5		•	,				310,397
			•	,	,		,	249,936 588,067
			•	,	•	-	,	51,384
Health professionals 53,137 596,810 649,947 57,792 535,782 593,574	Health professionals		53,137	596,810	649,947	57,792	535,782	593,574
Total expenditure 1,570,110 834,374 2,404,484 1,678,126 856,308 2,534,434	Total expenditure		1,570,110	834,374	2,404,484	1,678,126	856,308	2,534,434
Net income (expenditure) for the year 237,575 (438,767) (201,192) 57,813 (503,818) (446,005	Net income (expenditure) for the year		237,575	(438,767)	(201,192)	57,813	(503,818)	(446,005)
Transfers between funds (238,974) 238,974 - (172,701) 172,701	Transfers between funds		(238,974)	238,974	_	(172,701)	172,701	_
Net movement in funds (1,399) (199,793) (201,192) (114,888) (331,117) (446,005)	Net movement in funds		(1,399)	(199,793)	(201,192)	(114,888)	(331,117)	(446,005)
Reconciliation of funds: 1,980,499 819,973 2,800,472 2,095,387 1,151,090 3,246,477			1,980,499	819,973	2,800,472	2,095,387	1,151,090	3,246,477
Total funds carried forward 1,979,100 620,180 2,599,280 1,980,499 819,973 2,800,472	Total funds carried forward		1,979,100	620,180	2,599,280	1,980,499	819,973	2,800,472

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above. Movements in funds are disclosed in Note 21a to the financial statements.

Balance sheets

As at 31 July 2020

Company no. 4247766

		The gr	oup	The ch	narity
		2020	2019	2020	2019
	Note	£	£	£	£
Fixed assets:					
Tangible assets	12	16,603	18,299	16,603	18,299
Investments in subsidiaries	13	<u> </u>	_	101	101
		16,603	18,299	16,704	18,400
Current assets:					
Stock	15	23,512	65,363	-	_
Debtors	16	262,558	457,842	302,595	414,889
Short term deposits		1,845,770	1,821,290	1,829,997	1,805,658
Cash at bank and in hand		1,080,643	1,196,394	994,005	963,225
		3,212,483	3,540,889	3,126,597	3,183,772
Liabilities:					
Creditors: amounts falling due within one year	17	(629,806)	(758,716)	(590,859)	(494,602)
Net current assets	_	2,582,677	2,782,173	2,535,738	2,689,170
Total assets	_	2,599,280	2,800,472	2,552,442	2,707,570
Funda	21-		'		
Funds: Restricted income funds	21a	620,180	819,973	620,180	819,973
Unrestricted income funds:		020,100	015,575	020,100	013,373
Designated funds		898,438	1,023,261	898,438	1,023,261
General funds		1,080,662	957,238	1,033,824	864,336
	_				
Total unrestricted funds		1,979,100	1,980,499	1,932,262	1,887,597
Total funds		2,599,280	2,800,472	2,552,442	2,707,570

Approved by the trustees on 7 December 2020 and signed on their behalf by:

Laura Chapman Chair of Trustees

Consolidated statement of cash flows

For the year ended 31 July 2020

. or and year anded or jury 2020	Note	207		201	_
Cash flows from operating activities		£	£	£	£
Net cash (used in) / provided by operating activities	22		(113,650)		(494,109)
Cash flows from investing activities: Interest received Purchase of fixed assets	_	29,792 (7,413)		30,062 (9,861)	
Net cash provided by investing activities			22,379	-	20,201
Change in cash and cash equivalents in the year			(91,271)		(473,908)
Cash and cash equivalents at the beginning of the year			3,017,684		3,491,592
Cash and cash equivalents at the end of the year	23		2,926,413	- -	3,017,684

For the year ended 31 July 2020

1 Accounting policies

a) Statutory information

Multiple Sclerosis Trust is a charitable company limited by guarantee and is incorporated in England and Wales. The registered office address is Spirella Building, Bridge Road, Letchworth Garden City, Hertfordshire SG6 4ET.

b) Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) – (Charities SORP FRS 102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy or note.

These financial statements consolidate the results of the charitable company and its wholly-owned subsidiaries Multiple Sclerosis Trust (Trading) Limited and Multiple Sclerosis Trust (Education) Limited on a line by line basis. Transactions and balances between the charitable company and its subsidiary have been eliminated from the consolidated financial statements. Balances between the two companies are disclosed in the notes of the charitable company's balance sheet. A separate statement of financial activities, or income and expenditure account, for the charitable company itself is not presented because the charitable company has taken advantage of the exemptions afforded by section 408 of the Companies Act 2006.

c) Public benefit entity

The charitable company meets the definition of a public benefit entity under FRS 102.

d) Going concern

The trustees consider that there are no material uncertainties about the charitable company's ability to continue as a going concern.

The trustees do not consider that there are any sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period.

e) Income

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the income have been met, it is probable that the income will be received and that the amount can be measured reliably.

Income from grants, whether 'capital' grants or 'revenue' grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

For legacies, entitlement is taken as the earlier of the date on which either: the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the charity that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the charity, or the charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is a treated as a contingent asset and disclosed if material.

Income received in advance of the provision of a specified service is deferred until the criteria for income recognition are met.

For the year ended 31 July 2020

1 Accounting policies (continued)

e) Income (continued)

Furlough income was claimed in arrears. It was recognised when receivable, shown as income to match with the period when staff members were on furlough. Furlough income has been shown as unrestricted income, except where it was received for a member of staff working on income funding restricted projects. In these cases it has been shown as restricted income.

f) Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

g) Fund accounting

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.

Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes.

h) Expenditure and irrecoverable VAT

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is classified under the following activity headings:

- Costs of raising funds relate to the costs incurred by the charitable company in inducing third parties to make voluntary contributions to it, as well as the cost of any activities with a fundraising purpose
- Expenditure on charitable activities includes the costs of delivering services, exhibitions and other educational activities undertaken to further the purposes of the charity and their associated support costs
- Other expenditure represents those items not falling into any other heading

Irrecoverable VAT is charged as a cost against the activity for which the expenditure was incurred.

i) Allocation of support costs

Resources expended are allocated to the particular activity where the cost relates directly to that activity. The cost of overall direction and administration of each activity (the support costs), comprising the salary and overhead costs of the central function, is apportioned on the following basis which are an estimate, based on staff time, of the amount attributable to each activity.

•	Fundraising and trading	37%
•	Marketing and communications	11%
•	Education	4%
•	Information and engagement	30%
•	Research	1%
•	Health Professionals	17%

Governance costs are the costs associated with the governance arrangements of the charity. These costs are associated with constitutional and statutory requirements and include any costs associated with the strategic management of the charity's activities.

Where information about the aims, objectives and projects of the charity is provided to potential beneficiaries, the costs associated with this publicity are allocated to charitable expenditure.

Where such information about the aims, objectives and projects of the charity is also provided to potential donors, activity costs are apportioned between fundraising and charitable activities on the basis of area of literature occupied by each activity.

For the year ended 31 July 2020

1 Accounting policies (continued)

j) Operating leases

Rental charges are charged on a straight line basis over the term of the lease.

k) Tangible fixed assets

Items of equipment are capitalised where the purchase price exceeds £250. Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their net realisable value and value in use.

Where fixed assets have been revalued, any excess between the revalued amount and the historic cost of the asset will be shown as a revaluation reserve in the balance sheet.

Depreciation is provided at rates calculated to write down the cost of each asset to its estimated residual value over its expected useful life. The depreciation rates in use are as follows:

Computer equipment

3 years

• Fixtures and fittings

4 years

Leasehold improvements

5 years

I) Investments in subsidiaries

Investments in subsidiaries are at cost.

m) Stocks

Stocks are stated at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the costs of realisation. Provision is made where necessary for obsolete, slow moving and defective stocks.

n) Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

o) Short term deposits

Short term deposits includes cash balances that are invested in accounts with a maturity date of between 1 and 12 months.

p) Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of one month or less from the date of acquisition or opening of the deposit or similar account.

q) Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

r) Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

s) Pensions

The Trust makes 5% of salary payments to defined contribution pension schemes on behalf of employees. The assets of the schemes are held separately from those of the Trust in independently administered funds. The pension cost charge represents contributions payable to the funds during the year. The Trust has no liability under the schemes other than the payment of those contributions.

2	Income from donations and legacies						
		Unrestricted	Restricted	2020 Total	Unrestricted	Restricted	2019 Total
		£	£	£	£	£	£
	General gifts and donations For fundraising events For Health Professionals For Specialist Nurse Programme For Advanced MS Champions Programme	508,753 630,154 1,533	92,321 12,442 11,557 148,157 10,000	601,074 642,596 13,090 148,157 10,000	246,151 913,938 6,703	37,000 12,673 27,260 194,789 916	283,151 926,611 33,963 194,789 916
	For information and engagement Legacies	640 171,216	91,846	92,486 171,216	61 128,907	75,489 -	75,550 128,907
		1,312,296	366,323	1,678,619	1,295,760	348,127	1,643,887
3	Income from charitable activities			2020			2019
		Unrestricted £	Restricted £		Unrestricted £	Restricted £	Total £
	Education	204,771	=	204,771	217,637	_	217,637
4	Income from other trading activities						
		Unrestricted	Doctrictod	2020 Total	Unrestricted	Dostrictod	2019 Total
		f t	Restricted £	£	f	Restricted £	Total £
	Trading activity in subsidiary companies Trading activity in MS Trust	143,335 8,136	- -	143,335 8,136	180,325 9,506	-	180,325 9,506
		151,471	_	151,471	189,831	_	189,831
5	Interest received						
		Unrestricted £	Restricted £	2020 Total £	Unrestricted £	Restricted £	2019 Total £
	Bank interest	29,792	_	29,792	30,062		30,062

Notes to the financial statements

For the year ended 31 July 2020

6a Analysis of expenditure (current year)

/ maryors or experience (current ye	· - .,		Ch	aritable activities						
	Cost of	Marketing and		Information and		Health	Governance	Support		2019
	raising funds	communications	Education	engagement	Research	Professionals	costs	costs	2020 Total	Total
	£	£	£	£	£	£	£	£	£	£
Staff costs (note 8)	321,035	124,508	43,912	288,555	8,574	237,204	55,033	180,728	1,259,549	1,335,872
Educational courses	_	_	174,791	_	_	_	-	_	174,791	169,695
Information and publications	35	51,532	-	53,098	_	-	-	-	104,665	157,702
Research	_	_	-	-	_	406	-	-	406	12,500
Risk Sharing Scheme	_	_	_	-	1,673	_	-	-	1,673	4,363
Commercial trading	102,117	_	_	_	_	_	-	_	102,117	101,090
Fundraising	58,519	13,116	_	_	_	_	-	77	71,712	93,500
Health Professionals	_	_	_	_	_	291,243	-	_	291,243	201,662
Bursaries	_	_	1,000	-	_	_	-	-	1,000	500
Recruitment and other staff costs	5,370	1,220	52	5,019	_	16,549	3,904	4,238	36,352	65,085
Trustee expenses	_	_	_	_	_	_	256	_	256	650
Office costs	16,092	19,517	29	20,961	_	1,590	552	195,359	254,100	245,263
Legal and professional	4,063	_	750	240	_	12,259	4,247	4,603	26,162	61,840
Audit fees	_	_	_	_	_	_	11,371	_	11,371	10,550
Depreciation	_	_	_	-	_	308	_	8,801	9,109	9,302
Bank charges	1,552	-	1,107	_	-	_	_	2,431	5,090	5,877
Irrecoverable VAT	3,764	1,165	-	6,145	-	113	4	43,697	54,888	58,983
	512,547	211,058	221,641	374,018	10,247	559,672	75,367	439,934	2,404,484	2,534,434
Support costs	161,158	49,588	17,599	130,327	4,196	77,066	_	(439,934)	_	_
Governance costs	27,633	8,487	3,013	22,307	718	13,209	(75,367)	_	_	
Total expenditure 2020	701,338	269,133	242,253	526,652	15,161	649,947		_	2,404,484	
Total expenditure 2019	741,076	310,397	249,936	588,067	51,384	593,574		_		2,534,434

Notes to the financial statements

For the year ended 31 July 2020

6b Analysis of expenditure (prior year)

			Ch	aritable activities					
	Cost of	Marketing and		Information and		Health	Governance	Support	
	raising funds	communications	Education	engagement	Research	Professionals	costs	costs	2019 Total
	£	£	£	£	£	£	£	£	£
Staff costs (note 8)	311,903	141,405	47,347	303,563	19,792	229,231	95,312	187,319	1,335,872
Educational courses	_	_	169,695	_	_	_	_	_	169,695
Information and publications	1,375	69,990	_	84,994	_	1,228	_	115	157,702
Research	-	_	_		12,500	, –	_	_	12,500
Risk Sharing Scheme	_	_	_	_	4,363	_	_	_	4,363
Commercial trading	101,090	_	_	_		_	_	_	101,090
Fundraising	88,516	4,786	_	198	_	_	_	_	93,500
Health Professionals	-		_	-	_	201,662	_	_	201,662
Bursaries	_	_	500	_	_		_	_	500
Recruitment and other staff costs	16,062	1,195	66	15,015	_	22,065	5,040	5,642	65,085
Trustee expenses	- 10,002	-	-	-	_		650	5,012	650
Office costs	16,963	14,873	435	3,725	7,102	2,478	587	199.100	245,263
Legal and professional	3,513	2,270	750	5,725	7,102	31,053	14,371	9,883	61,840
Audit fees	3,313	2,270	750	_	_	51,055	10,550	5,005	10,550
Depreciation	_	_	_		_	308	10,550	8,994	9,302
Bank charges	1,588	_	1,528	12	_	300	_	2,749	5,877
Irrecoverable VAT	5,691	124	1,812	5,737	74	2,289	_	43,256	
irrecoverable VAT	3,091		1,012	<u> </u>	74	2,269		43,230	58,983
	546,701	234,643	222,133	413,244	43,831	490,314	126,510	457,058	2,534,434
Support costs	152,103	59,362	21,786	136,957	5,914	80,936	_	(457,058)	_
Governance costs	42,272	16,392	6,017	37,866	1,639	22,324	(126,510)	-	-
Total expenditure 2019	741,076	310,397	249,936	588,067	51,384	593,574		_	2,534,434

7 Net (expenditure) / income for the year This is stated after charging: 2020 2019 £ £ Depreciation 9,109 9,303 Loss on disposal of fixed assets Operating lease rentals: 75,050 73,600 Property Other 3,080 3,062 Auditors' remuneration (excluding VAT): Audit 11,075 10,850 Other services - corporation tax services to subsidiary companies 1,500 1,500

8 Analysis of staff costs, trustee remuneration and expenses, and the cost of key management personnel

Staff costs were as follows:

	2020 £	2019 £
Salaries and wages Redundancy and termination costs Social security costs Employer's contribution to defined contribution pension schemes	1,086,240 9,164 110,375 53,770	1,145,082 20,000 116,127 54,663
	1,259,549	1,335,872

The following number of employees received employee benefits (excluding employer pension costs and employer's national insurance) during the year between:

	2020 No.	2019 No.
£60,000 - £69,999	_	1
£70,000 - £79,999	-	2
£80,000 - £89,999	1	1

The total remuneration of the key management personnel including employer's pension and employer's National Insurance was £297,440 (2019: £412,864). There were no other benefits.

The charity's Trustees were neither paid nor received any other benefits from employment with the charity in the year (2019: £nil). No Trustee received payment for professional or other services supplied to the charity (2019: £nil).

Trustees' expenses represents the payment or reimbursement of travel and subsistence costs totalling £161 (2019: £655) incurred by two Trustees (2019: six Trustees) relating to attendance at meetings of the Trustees.

Notes to the financial statements

For the year ended 31 July 2020

9 Staff numbers

The average number of employees (head count based on number of staff employed) during the year was 33 (2019: 33).

Staff are split across the activities of the charitable company as follows (headcount based on number of staff employed):	2020 No.	2019 No.
Raising funds	10	9
Education	1	1
Information	9	9
Health Professionals	4	5
Support	8	8
Governance	1	1
	33	33

10 Related party transactions

Nine (2019: four) Trustees made donations to the MS Trust totalling £14,392 (2019: £310). These donations were for general purposes and were not restricted to a specific purpose.

The two wholly owned subsidiaries (MS Trust (Education) Limited and MS Trust (Trading) Limited) will gift aid profits of £46,493 to the charity (2019: £92,556).

11 Taxation

The charity is exempt from corporation tax as all its income is charitable and is applied for charitable purposes. The charity's trading subsidiaries Multiple Sclerosis Trust (Trading) Limited and Multiple Sclerosis Trust (Education) Limited gift aid available profits to the parent charity.

12 Tangible fixed assets

Tally Die Tixea assets				
The group	Fixtures and fittings £	Computer equipment £	Leashold improvements £	Total £
Cost				
At the start of the year	27,071	166,643	-	193,714
Additions in year	406	3,507	3,500	7,413
Disposals in year	(220)	(3,121)		(3,341)
At the end of the year	27,257	167,029	3,500	197,786
Depreciation				
At the start of the year	23,413	152,002	_	175,415
Charge for the year	1,187	7,922	_	9,109
Disposals in year	(220)	(3,121)	-	(3,341)
At the end of the year	24,380	156,803	_	181,183
Net book value At the end of the year	2,877	10,226	3,500	16,603
At the start of the year	3,658	14,641		18,299
- 1 1 0	=======================================	<u> </u>		
The charity	Fixtures and	Computer	Leashold	
	fittings	equipment	improvements	Total
Cost	£	£	£	£
Cost	26 951	162 522		190,373
At the start of the year	26,851 406	163,522 3,507	3,500	7,413
Additions in year	400	3,307	3,300	7,413
Disposals in year				
At the end of the year	27,257	167,029	3,500	197,786
Depreciation				
At the start of the year	23,193	148,881	_	172,074
Charge for the year	1,187	7,922	-	9,109
Disposals in year	-	_	-	_
At the end of the year	24,380	156,803		181,183
Net book value				
At the end of the year	2,877	10,226	3,500	16,603
At the start of the year	3,658	14,641		18,299

All of the group and charity's assets are used for charitable purposes.

13 Subsidiary undertakings

The charitable company owns the whole of the issued ordinary share capital of Multiple Sclerosis Trust (Trading) Limited company number 2835816 and Multiple Sclerosis Trust (Education) Limited company number 5105344, both companies registered in England. MS Trust (Trading) Limited is used for non-primary purpose trading activities. All activities have been consolidated on a line by line basis in the statement of financial activities. Available profits are gift aided to the charitable company. A summary of the results of the subsidiaries are shown below:

	Multiple Sclerosis Trust (Trading) Ltd		•		
	2020 £	2019 £	2020 £	2019 £	
Turnover Cost of sales	145,738 (102,11 <i>7</i>)	180,325 (101,090)	272,939 (174,791)	293,651 (169,546)	
Gross profit	43,621	79,235	98,148	124,105	
Administrative expenses	(25,075)	(27,462)	(70,399)	(83,718)	
Operating profit	18,546	51,773	27,749	40,387	
Interest receivable Interest payable	_ 	9	198 	238	
Profit on ordinary activities Taxation on profit on ordinary activities	18,546 _	51,782 -	27,947 -	40,625	
Profit for the financial year	18,546	51,782	27,947	40,625	
Statement of retained earnings Total retained earnings brought forward Profit for the year Distribution to parent charity	51,782 18,546 (51,782)	47,349 51,782 (47,349)	41,120 27,947 (40,774)	39,679 40,625 (39,184)	
Total retained earnings carried forward	18,546	51,782	28,293	41,120	
The aggregate of the assets, liabilities and funds Assets Liabilities	59,356 (40,710)	131,876 (79,994)	108,403 (80,109)	281,088 (239,967)	
	18,646	51,882	28,294	41,121	

Notes to the financial statements

For the year ended 31 July 2020

14	Parant C	n a rit\/
17	Parent c	HALILV

	The parent charity's gross income and the results for	r the year are discl	osed as follows:		
				2020 £	2019 £
	Gross income			1,944,785	1,696,780
	Result for the year			(155,129)	(538,413)
	·		=		
15	Stock				
	Stock	The gr	oup	The cha	arity
		2020	2019	2020	2019
		£	£	£	£
	Finished goods	23,512	65,363		_
16	Debtors				
10	Debiois	The gr	oun	The cha	rity
		2020	2019	2020	2019
		£	£	£	£
	Trade debtors	82,643	151,954	40,808	65,450
	Amounts due from group undertakings	-	-	62,355	36,060
	VAT reclaim	_	_	19,517	19,786
	Prepayments and accrued income	179,915	305,533	179,915	293,238
	Other debtors		355	_	355
		262,558	457,842	302,595	414,889
17	Creditors: amounts falling due within one year				_
		The gr		The cha	
		2020 £	2019 £	2020 £	2019 £
		L	L	L	L
	Trade creditors	56,423	124,900	56,423	72,750
	Taxation and social security	34,569	40,919	34,569	40,919
	Deferred income (note 18)	158,853	240,518	121,763	50,293
	Accruals	74,384	49,594	72,884	46,494
	VAT due	351	18,639	-	-
	Other creditors	283,226	262,146	283,220	262,146
	Provisions	22,000	22,000	22,000	22,000
		629,806	758,716	590,859	494,602

18 Deferred income

Deferred income comprises:

Net assets at 31 July 2019

	The group		The cl	narity			
	2020 2019		2013		2013		2019
	£	£	£	Ĺ			
Balance at the beginning of the year	240,518	202,290	50,293	36,714			
Amount released to income in the year	(265,639)	(386,158)	(61,898)	(136,835)			
Amount deferred in the year	183,974	424,386	133,368	150,414			
Balance at the end of the year	158,853	240,518	121,763	50,293			

19 Pension scheme

The Trust makes payments to defined contribution pension schemes on behalf of employees. The assets of the schemes are held separately from those of the Trust in independently administered funds. The pension cost charge represents contributions payable to the funds during the year.

The Trust has no liabilty under the schemes other than the payment of those contributions.

20a Analysis of group net assets between funds (current year)

	Tangible fixed assets	General unrestricted £	Designated funds £ 16,603	Restricted funds £	Total funds £
	Net current assets	1,080,662	881,835	620,180	2,582,677
	Net assets at 31 July 2020	1,080,662	898,438	620,180	2,599,280
20b	Analysis of group net assets between funds (prior	•			
20b	Analysis of group net assets between funds (prior	General	Designated	Restricted	Table Conde
20b	Analysis of group net assets between funds (prior	General unrestricted	Designated funds	funds	Total funds
20b		General	funds £		£
20b	Analysis of group net assets between funds (prior Tangible fixed assets Net current assets	General unrestricted	3	funds	Total funds £ 18,299 2,782,173

957,238

1,023,261

819,973

2,800,472

21a Movements in funds (current year)

Doctricted funds	At 1 August 2019 £	Income & gains £	Expenditure & losses £	Transfers £	At 31 July 2020 £
Restricted funds: Bursary funds	35,000	53,640	(27,500)	_	61,140
Enquiry service	212,349	61,881	(146,260)	_	127,970
Anonymous trust grant	11,143	-	(9,445)	_	1,698
Information and engagement	16,757	36,703	(25,275)	_	28,185
MS nurse support	33,195	11,557	· , , , , , , , , , , , , , , , , , , ,	_	44,752
General research	13,113	10,409	(13,488)	_	10,034
Education	2,000	34,680	(4,000)	_	32,680
Specialist Nurse Programme	111,071	161,208	(278,021)	83,232	77,490
Advanced MS Champions Programme	221,281	21,528	(318,788)	155,743	79,764
Helen Ley Bursary Fund	112,771	4,000	(1,875)	_	114,896
Helen Ley Advanced MS Programme	20,693	-	(5,000)	_	15,693
RT Therapists' Bursary Fund	30,600	-	(4,722)	-	25,878
Total restricted funds	819,973	395,606	(834,374)	238,975	620,180
Unrestricted funds: Designated funds:					
Fixed assets fund	18,299	7,413	(9,109)	_	16,603
Therapists' Bursary Fund	1,572		(1,000)	_	572
Nurse sustainability fund	478,390	30,000	(1,000)	(152,127)	356,263
Priest research fund	75,000	50,000	_	(132,127)	75,000
Legacy equalisation reserve	450,000	_	_	_	450,000
Total designated funds	1,023,261	37,413	(10,109)	(152,127)	898,438
General funds	957,238	1,770,273	(1,560,001)	(86,848)	1,080,662
Total unrestricted funds	1,980,499	1,807,686	(1,570,110)	(238,975)	1,979,100
Total funds	2,800,472	2,203,292	(2,404,484)	-	2,599,280

The narrative to explain the purpose of each fund is given at the foot of the note below.

21b	Movements in funds (prior year)					
		At 31 July				At 1 August
		2018	Income	Expenditure	Transfers	2019
		£	£	£	£	£
	Restricted funds:					
	Bursary funds	_	35,000	-	-	35,000
	Enquiry service	256,978	39,521	(84,150)	-	212,349
	Anonymous trust grant	40,793	-	(29,650)	-	11,143
	Information and engagement	29,831	37,924	(50,998)	-	16,757
	MS nurse support	19,855	27,260	(13,920)	-	33,195
	General research	49,416	15,080	(51,383)	_	13,113
	Education	9,603	2,000	(9,603)	_	2,000
	Specialist Nurse Programme	173,183	194,789	(334,527)	77,626	111,071
	Advanced MS Champions Programme	389,110	916	(187,336)	18,591	221,281
	Helen Ley Bursary Fund	117,646	-	(4,875)	_	112,771
	Helen Ley Advanced MS Programme	25,693	_	(5,000)	_	20,693
	RT Therapists' Bursary Fund	38,982	_	(8,382)	_	30,600
	Fundraising support	-	-	(76,484)	76,484	-
	Total restricted funds	1,151,090	352,490	(856,308)	172,701	819,973
	Unrestricted funds:					
	Designated funds:					
	Fixed assets fund	17,741	9,567	(9,009)	_	18,299
	Therapists' Bursary Fund	1,572	-	-	-	1,572
	Nurse sustainability fund	632,500	_	_	(154,110)	478,390
	Priest research fund	75,000	_	-	_	75,000
	Legacy equalisation reserve	450,000				450,000
	Total designated funds	1,176,813	9,567	(9,009)	(154,110)	1,023,261
	General funds	918,574	1,726,372	(1,669,117)	(18,591)	957,238
	Total unrestricted funds	2,095,387	1,735,939	(1,678,126)	(172,701)	1,980,499
	Total funds	3,246,477	2,088,429	(2,534,434)		2,800,472

For the year ended 31 July 2020

21 Movement in funds - continued

Purposes of restricted funds

Bursary funds
RT Therapists' Bursary Fund
Anonymous Bursary Fund
Helen Ley Bursary Fund
Donations for educational grants for allied health professionals
Donations for specific educational projects for health professionals
Donations for educational grants for nurses working with advanced MS

Enquiry service Donations for the work of the enquiry service

Information and engagement Donations for the work of the information and engagement projects

Education Donations for the Health Professionals Programme Specialist Nurse Programme Donations to fund MS specialist nurse posts

Advanced MS Champions Programme Donations to fund champions for people with Advanced MS

MS nurse support Donations to fund resources to support MS nurses

Helen Ley Advanced MS Programme Funding to run training events focusing on issues relating to people with

advanced MS

General research Donations for research work

Fundraising support Restricted funding for fundraising support

Purposes of designated funds

Fixed assets fund

MS Trust investment in fixed assets funding the depreciation costs
Therapists' Bursary Fund

Donations for educational grants for allied health professionals

Funding for MS nurses

Nurse sustainability fund Funding for MS nurses
Priest research fund Donations for research work

Legacy equalisation reserve Fund to smooth the flow of legacy income

Transfers between funds

A transfer of £86,848 was made from unrestricted funds to the Advanced MS Champions Fund. This represents the support the Trust is making to the project budget through covering some of the nurse salary costs and overheads that the original grant did not cover.

Transfers of £83,232 and £68,895 were made from designated funds to the Specialist Nurse Programme fund and Advanced MS Champions Programme fund respectively. This represents the support the Nurse sustainability fund is making to these project budgets.

22 Reconciliation of net (expenditure) / income to net cash flow from operating activities

	2020	2019
	£	£
Net income / (expenditure) for the reporting period (as per the statement of financial activities)	(201,192)	(446,005)
Depreciation charges	9,109	9,303
Interest receivable	(29,792)	(30,062)
Loss on the disposal of fixed assets	_	_
(Increase)/decrease in stocks	41,851	5,767
(Increase)/decrease in debtors	195,284	(71,991)
Increase/(decrease) in creditors	(128,910)	38,879
Net cash (used in) / provided by operating activities	(113,650)	(494,109)

Notes to the financial statements

For the year ended 31 July 2020

23	Analysis of cash and cash equivalents	At 1 August 2019 £	Cash flows £	At 31 July 2020 £
	Cash at bank and in hand Short-term deposits 1 to 3 months Short-term deposits between 3 and 12 months	1,196,394 471,216 1,350,074	(115,751) 4,253 20,227	1,080,643 475,469 1,370,301
	Total cash and cash equivalents	3,017,684	(91,271)	2,926,413

24 Operating lease commitments

The group and charity's total future minimum lease payments under non-cancellable operating leases is as follows for each of the following periods:

for each of the following periods.	Property		Equipment			
	2020 2019		2020 2019 2020	2020	0 2019	
	£	£	£	£		
Less than one year One to five years	76,500 267,750	75,050 306,000	3,080 6,545	3,080 9,625		
one to live years				<u> </u>		
	344,250	381,050	9,625	12,705		

25 Legal status of the charity

The charity is a company limited by guarantee and has no share capital. The liability of each member in the event of winding up is limited to £1.